company SHORTCUTS

Client		Initial Value		Potential		
Project		Likelihood		Likelihood		
Ref		Reasons likelihood is not 100%:				
Contacts						
Project summary						

Finished	
Host action	
Client action	
Stopped	

Phase	Status	Comments	Finished
Relationship			
Development			
Approach			
Proposal			
Financials			
Contract negotiation			
Logistics			
Implementation 1			
Implementation 2			
Implementation 3			
Evaluation			
Preparation			

Risks & Issues	Actions	Responsible	Deadline

Project Actions	Responsible	Deadline